

MEMBERSHIP DEMOGRAPHICS

AGE:

 3%
 Under 18

 6%
 18-24

 19%
 25-34

 31%
 35-44

 26%
 45-54

 12%
 55-64

 3%
 65 and older

SEX:

- 95% Male
- 5% Female

EDUCATION:

3%Some high school25%High school graduate38%Some college22%College graduate12%Advanced college

MARITAL STATUS:

- 63% Married
- 37% Single

FAMILY SIZE:

 44%
 1 or 2 members

 40%
 2 or 3 members

 15%
 5 or 6 members

 1%
 7 or more members

OCCUPATION:

- 50%Professional/Managerial8%Sales1%Clerical21%Skilled Labor
- 20% Other

HOUSEHOLD INCOME:

3%	Under \$15,000
8%	\$15,000 - \$24,999
12%	\$25,000 - \$34,999
18%	\$35,000 - \$49,999
18%	\$50,000 - \$64,999
11%	\$65,000 - \$74,999
13%	\$75,000 - \$99,999
17%	\$100,000 plus

OTHER GROUP AFFILIATIONS:

- 26% Professional
- 18% Auto enthusiasts
- 14% Religious groups
- 9% Charities
- 8% Flying enthusiasts
- 7% Conservation
- 3% Sailing enthusiasts
- 2% Rotary

TOP FIVE REASONS FOR APBA MEMBERSHIP:

- Love being able to go boat racing.
- Value the friendships that have developed because of the sport.
- A resource for event information.
- Support the sport of power boat racing.
 Travel opportunities.

OTHER HOBBIES / INTERESTS

- 67% Auto racing
- 53% Traveling
- 42% Football
- 41% Fishing
- 36% Skiing
- 31% Camping
- 27% Golf
- 25% Hunting 19% Basketball
- 17% Hockey
- 17% Photography
- 16% Baseball
- 15% Bowling
- 14% Gardening
- 13% Sailing
- 12% Gambling
- 10% Boxing
- 10% Tennis
- 4% Other

TELEVISION VIEWING:

- 35% Spend 6 or more hours watching sports on TV
- 35% Spend 15 or more hours watching cable TV
- 16% Spend 15 or more hours watching broadcast (local) TV

RADIO LISTENING:

- 32% Spend 10 or more hours listening to FM radio
- 9% Spend 10 or more hours listening to AM radio

READING:

- 35% Spend 5 or more hours reading books or magazines
- 52% Read local newspaper daily
- 18% Read Sunday paper only
- 11% Read USA Today
- 10% Read Wall Street Journal

TOP MAGAZINE SUBSCRIPTIONS:

Powerboat Hot Boat Sports Illustrated National Geographic Stock Car Racing Auto Week TIME

OWNERSHIP OF:

- 36% One automobile
- 67% Two or more automobiles
- 70% Pickup, van or sport utility
- 27% Motorcycle
- 15% Motor home
- 87% Race boat
- 46% Pleasure boat
- 9% Jet ski
- 12% Snowmobile
- 50% Personal computer

MAJOR PURCHASES-

PAST TWO YEARS:

- 64% New tires
- 53% Automotive battery
- 41% Marine battery
- 30% Major appliance
- 28% Video equipment
- 28% Stereo equipment
- 26% Furniture
- 26% Used car, truck or van
- 25% New automobile
- 25% Computer
- 24% New truck or van
- 16% Camera
- 7% New pleasure boat
- 7% Used pleasure boat
- 31% Other major purchase over \$500

PURCHASING METHODS:

American Express

Department store credit card

Debit card

- 45% Check
- 35% Cash
- 33% VISA

12%

3%

3%

3%

22% MasterCard

Other